

COMPARING QUOTES CHECKLIST

Do you find it hard comparing quotes?

Here are a few things that you should look at when comparing quotes from different companies. Check off the list below to help you in your decision.

	Tony Isgrove	Painter 1	Painter 2
Are they a licenced company?	YES		
How long have they been in the business?	SINCE 1983		
Are they a member of the Master Painters Association &/or a HIA member?	YES		
Are they Dulux Accredited?	YES		
Have you received a detailed quote specifying the work to be completed for the price?	YES		
Do they give a written guarantee?	YES, 5 YEARS		
Do they return calls promptly, arrive on time and conduct themselves professionally?	YES		
Do they use employee painters or contractors?	EMPLOYEE PAINTERS		
Have they provided a list of customer referrals, testimonials or references?	YES		
Are you required to pay a deposit before your project is scheduled to commence?	NO DEPOSIT		
Do they have courteous staff to promptly attend to your queries?	YES		
Do the painters wear uniforms so you can easily identify them?	YES		
Do they have appropriate Public Liability Insurance?	YES		
Do they have adequate Workers Compensation Insurance?	YES		
Is Home Warranty Insurance being offered?	YES, FOR WORK OVER 20,000		
At the end of each day, do they have a written clean-up procedure?	YES		
At the end of a project, do they provide you with a Completion Pack which includes:			
Paint care instructions?	YES		
Colour cards identifying shades used?	YES		
A written warranty?	YES		